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**UNITED STATES DISTRICT COURT**  
**FOR THE EASTERN DISTRICT OF CALIFORNIA**

**APRIL LINDBLOM,**

**Plaintiff,**

**v.**

**SANTANDER CONSUMER USA, INC.,**

**Defendant.**

**1:15-cv-990-LJO-BAM**

**MEMORANDUM DECISION AND  
ORDER RE DEFENDANT'S MOTION  
FOR JUDGMENT ON THE  
PLEADINGS (Doc. 53)**

**I. PRELIMINARY STATEMENT TO PARTIES AND COUNSEL**

Judges in the Eastern District of California carry the heaviest caseloads in the nation, and this Court is unable to devote inordinate time and resources to individual cases and matters. Given the shortage of district judges and staff, this Court addresses only the arguments, evidence, and matters necessary to reach the decision in this order. The parties and counsel are encouraged to contact the offices of United States Senators Feinstein and Boxer to address this Court's inability to accommodate the parties and this action. The parties are required to reconsider consent to conduct all further proceedings before a Magistrate Judge, whose schedules are far more realistic and accommodating to parties than that of Chief Judge Lawrence J. O'Neill, who must prioritize criminal and older civil cases.

Civil trials set before Chief Judge O'Neill trail until he becomes available and are subject to suspension mid-trial to accommodate criminal matters. Civil trials are no longer reset to a later date if Chief Judge O'Neill is unavailable on the original date set for trial. Moreover, this Court's Fresno Division randomly and without advance notice reassigns civil actions to U.S. District Judges throughout the nation to serve as visiting judges. In the absence of Magistrate Judge consent, this action is subject to reassignment to a U.S. District Judge from inside or outside the Eastern District of California.

1 **II. INTRODUCTION**

2 Plaintiff April Lindblom brings this proposed class action against Defendant Santander  
3 Consumer USA, Inc. (“Santander”) for alleged violations of the federal Fair Debt Collection Practices  
4 Act (“the FDCPA”), 15 U.S.C. §§ 1692 et seq., and California’s Rosenthal Fair Debt Collection  
5 Practices Act (“the Rosenthal Act” or “the Act”), California Civil Code §§ 1788 et seq., associated with  
6 the fees former Defendant Western Union<sup>1</sup> charged borrowers when making payments on loans to  
7 Santander by phone or internet.<sup>2</sup> Doc. 27, First Amended Complaint (“FAC”), at ¶ 2. Santander moves  
8 for judgment on the pleadings on Plaintiff’s Rosenthal Act claim on the ground that Plaintiff does not  
9 state a claim because Santander’s conduct did not violate the Act. *See* Doc. 53 at 1-2.

10 The Court finds it appropriate to rule on the motion without oral argument. *See* Local Rule  
11 230(g); Doc. 36. For the following reasons, the Court DENIES the motion.

12 **II. FACTUAL AND PROCEDURAL BACKGROUND**<sup>3</sup>

13 The facts of this case are few and straightforward. Plaintiff purchased a car, which she financed  
14 with a loan that Santander eventually began to service. FAC at ¶¶ 1-2. Plaintiff made payments on the  
15 loan by phone and online through Western Union’s “Speedpay” service. *Id.* at ¶ 12. To do so, Plaintiff  
16 was required to pay a fee to Western Union. *Id.* at ¶ 14. Plaintiff alleges Western Union then remitted  
17 most of the Speedpay fee it collected to Santander. *Id.* at ¶¶ 2, 14.

18 Plaintiff alleges that, in doing so, Defendants created a “partnership,” the purpose of which is to  
19 help Santander increase its profits by charging the customer the Speedpay fee and splitting the proceeds.  
20 *Id.* at ¶ 13. Plaintiff asserts this fee-sharing agreement violated the FDCPA and the Rosenthal Act. *See*

21  
22 <sup>1</sup> The Court dismissed Western Union from this case with prejudice. *See* Doc. 43; *Lindblom v. Santander Consumer USA, Inc.*, No. 15-cv-990-LJO-BAM, 2015 WL 9481547 (E.D. Cal. Dec. 10, 2015).

23 <sup>2</sup> Plaintiff also asserts a claim against Santander under the Telephone Consumer Protection Act, 47 U.S.C. §§ 227 et seq.,  
24 which Santander does not challenge.

25 <sup>3</sup> The background facts are derived from the complaint, which the Court accepts as true for purposes of this motion. *See Lazy Y. Ranch LTD. v. Behrens*, 546 F.3d 580, 588 (9th Cir. 2008).

1 *id.* at ¶¶ 2, 12, 13, 24, 27. Specifically, Plaintiff asserts that Santander violated § 1692f(1) of the FDCPA  
2 and, in turn, violated § 1788.17 of the Rosenthal Act, “which prohibits any entity covered by the  
3 Rosenthal [Act] from violating the [FDCPA].” *Id.* at ¶ 27. Plaintiff also alleges Defendants’ fee-  
4 charging-and-splitting arrangement independently violated the Rosenthal Act “each and every time  
5 Western Union charged the Speedpay fee . . . and shared or ‘kicked back’ a portion of that fee to any  
6 entity defined as a debt collector by the Rosenthal [Act].” *Id.* at ¶ 28.

7 On behalf of a putative class, Plaintiff brings, among others, a claim against Santander for  
8 violation of the Rosenthal Act, premised on Santander’s alleged violation of § 1692f(1). *See* FAC at 9-  
9 11. Santander moves for judgment on the claim, arguing that Plaintiff’s allegations, even if true, do not  
10 provide any basis to subject Santander to liability under the Rosenthal Act. Doc. 53-1 at 2. Specifically,  
11 Santander argues it is not liable under the Rosenthal Act because (1) the Act does not apply because the  
12 Speedpay fee is not a “debt” under the Act and (2) the alleged fee-sharing arrangement does not violate  
13 § 1692f(1). *Id.* at 5-12.

### 14 **III. STANDARD OF DECISION**

15 Federal Rule of Civil Procedure 12(c) permits a party to seek judgment on the pleadings “[a]fter  
16 the pleadings are closed—but early enough not to delay trial.” “A motion for judgment on the pleadings  
17 should be granted where it appears the moving party is entitled to judgment as a matter of law.” *Geraci*  
18 *v. Homestreet Bank*, 347 F.3d 749, 751 (9th Cir. 2003). A “judgment on the pleadings is appropriate  
19 when, even if all allegations in the complaint are true, the moving party is entitled to judgment as a  
20 matter of law.” *Westlands Water Dist. v. Firebaugh Canal*, 10 F.3d 667, 670 (9th Cir.1993).

21 “A judgment on the pleadings is a decision on the merits.” *3550 Stevens Creek Assocs. v.*  
22 *Barclays Bank of California*, 915 F.2d 1355, 1356 (9th Cir.1990). A Fed. R. Civ. P. 12(c) motion “is  
23 designed to dispose of cases where the material facts are not in dispute and a judgment on the merits can  
24 be rendered by looking to the substance of the pleadings and any judicially noticed facts.” *Herbert*  
25 *Abstract Co. v. Touchstone Props., Ltd.*, 914 F.2d 74, 76 (5th Cir. 1990) (per curiam). “[T]he central  
issue is whether, in light most favorable to the plaintiff, the complaint states a valid claim for relief.”  
*Hughes v. Tobacco Inst., Inc.*, 278 F.3d 417,420 (5th Cir. 2001). “[A]ll allegations of fact of the

1 opposing party are accepted as true.” *Austad v. United States*, 386 F.2d 147, 149 (9th Cir. 1967). Thus, a  
2 motion for judgment on the pleadings under Federal Rule of Civil Procedure 12(c) is “functionally  
3 identical” to a motion to dismiss under Rule 12(b)(6). *Dworkin v. Hustler Magazine, Inc.*, 867 F.2d  
4 1188, 1192 (9th Cir. 1989).

5 Like a Rule 12(b)(6) motion to dismiss, a Rule 12(c) motion challenges the legal sufficiency of  
6 an opposing party’s pleadings. “When a federal court reviews the sufficiency of a complaint, before the  
7 reception of any evidence either by affidavit or admissions, its task is necessarily a limited one.”  
8 *Balistreri v. Pacifica Police Dept.*, 901 F.2d 696, 699 (9th Cir. 1990). Dismissal is proper where there is  
9 either a “lack of a cognizable legal theory” or “the absence of sufficient facts alleged under a cognizable  
10 legal theory.” *Id.* “Factual allegations must be enough to raise a right to relief above the speculative  
11 level . . . on the assumption that all the allegations in the complaint are true (even if doubtful in fact).”  
12 *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 545 (2007) (internal citations and quotations omitted). “While  
13 a complaint . . . does not need detailed factual allegations . . . a plaintiff’s obligation to provide the  
14 ‘grounds’ of his ‘entitlement to relief’ requires more than labels and conclusions, and a formulaic  
15 recitations of the elements of a cause of action will not do.” *Id.* at 1964.

#### 14 **IV. DISCUSSION**

##### 15 **A. Legal Background.**

16 The Rosenthal Act “prohibit[s] debt collectors from engaging in unfair or deceptive acts or  
17 practices in the collection of consumer debts.” Cal. Civ. Code § 1788.1. To state a claim under the  
18 Rosenthal Act, the plaintiff must establish that (1) he/she is a “consumer,” (2) who was the object of a  
19 collection activity arising from a “debt”; (3) the defendant is a “debt collector”; and (4) the defendant  
20 violated a provision of the FDCPA. *Flores v. Collection Consultants of Calif.*, No. SACV 14-771-DOC  
21 (RNBx), 2015 WL 4254032, at \*4 (C.D. Cal. Mar. 20, 2015) (citations omitted). Santander contends  
22 Plaintiff cannot satisfy the second and fourth elements of a Rosenthal Act claim.

23 The parties dispute who bears the burden of proof on Plaintiff’s Rosenthal Act claim. Plaintiff  
24 contends Santander bears the burden of establishing that the Speedpay fee is legal, whereas Santander  
25 argues Plaintiff bears the burden of establishing that the fee is not legal. *See* Doc. 53-1 at 7; Doc. 56 at

1 12. It appears that, under California law, Plaintiff bears “the burden to demonstrate why the [Speedpay]  
2 fee is illegal,” and Santander does not have to “justify that it is legal for it to charge a fee for [the]  
3 service.” *Dey v. Continental Cent. Credit*, 170 Cal. App. 4th at 727 (quoting *Berryman v. Merit Prop.*  
4 *Mgmt., Inc.*, 152 Cal. App. 4th 1544, 1560 (2007)). At least two district courts within the Ninth Circuit  
5 applying California law have so held in cases where the plaintiff alleged that a defendant’s collection fee  
6 violated § 1692f(1). *See Durham v. Continental Cent. Credit*, No. 07cv1763 BTM (WMc), 2009 WL  
7 3416114, at \*2 (S.D. Cal. Oct. 20, 2009) (citing *Berryman*, 152 Cal. App. 4th at 1560); *Beeks v. ALS*  
8 *Lien Servs.*, No. 12-2411 FMO (PJWx), 2014 WL 7785745, at \*10 (C.D. Cal. Feb. 18, 2014) (relying on  
9 *Dey*, 170 Cal. App. 4th at 721, and *Berryman*, 152 Cal. App. 4th at 1560). The Court concludes these  
10 courts decided the issue correctly,<sup>4</sup> and Plaintiff has provided no argument otherwise beyond arguing,  
11 without any meaningful explanation, that *Dey* “has no applicability here.” Doc. 56 at 12. Ultimately,  
12 however, who bears the burden of proof is not particularly important because the resolution of  
13 Santander’s motion hinges on the Court’s interpretation and application of § 1692f(1) to optional,  
14 voluntarily paid debt collection fees—an issue no appellate court has addressed and on which district  
15 courts are split.

#### 16 **B. Whether the Speedpay Fee Is a “Debt.”**

17 Santander contends Plaintiff cannot establish the second element of a Rosenthal Act claim  
18 because the Speedpay fee is not a “debt” under the Act. *See* Doc. 53-1 at 5. Santander argues that  
19 “[p]aying the Speedpay fee is no different from purchasing a good or service from a retailer and paying  
20 for it at the point of sale.” *Id.* (citing *Gouskos v. Aptos Vill. Garage, Inc.*, 94 Cal. App. 4th 754 (2001)).  
21 *Gouskos*—the only authority Santander cites—does not support its position.

22 In *Gouskos*, the court held that the defendant was not a “debt collector” under the Rosenthal Act  
23 because there was no underlying debt. *Id.* at 759-60. In that case, the plaintiffs sought repairs on their car

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24 <sup>4</sup> The Court notes that some courts applying California law—but not mentioning *Dey* or *Berryman*—have held that debt  
25 collector-defendants bear the burden of establishing a collection fee does not violate § 1692f(1). *See, e.g., Del Campo v. Am.*  
*Corrective Counsel Serv., Inc.*, 718 F. Supp. 2d 1116, 1133 (N.D. Cal. June 3, 2010) (collecting cases).

1 from the defendant. *Id.* at 757. The defendant performed the required work on the car and sent the  
2 plaintiffs the bill, which the plaintiffs could not afford to pay, so the defendant retained possession of the  
3 car. *Id.* at 758. For months, the parties unsuccessfully attempted to resolve the plaintiffs' outstanding  
4 bill, which caused the defendant to put a lien on the car and eventually sell it in a lien sale. *Id.* The  
5 plaintiffs brought, among others, a claim against the defendant for violation of the Rosenthal Act. *Id.* at  
6 757.<sup>5</sup>

7 The Court of Appeal agreed with the trial court that the defendant was not a "debt collector"  
8 under the Rosenthal Act and sustained the trial court's directed verdict for the defendant on the claim.  
9 *Id.* at 759. The court observed that the Rosenthal Act only applies to transactions where the consumer  
10 acquires goods or services on credit. *Id.* The plaintiffs, however, did not acquire anything from the  
11 defendant because they never regained possession of their car. *Id.* at 760. Accordingly, the Rosenthal  
12 Act could not apply because there was no debt created between the plaintiffs and the defendant, who  
13 was not a debt collector. *Id.*

14 The same cannot be said about this case. There is no dispute that there is a debt between Plaintiff  
15 and Santander or that Santander is a debt collector here. The issue is not whether the Speedpay fee is a  
16 "debt" under the Rosenthal Act; the issue is whether under § 1692f(1) Santander may lawfully receive a  
17 portion of the Speedpay fee when collected in connection with Plaintiff's debt payments to Santander.

### 18 **C. Whether the Speedpay Fee Violates § 1692f(1).**

19 Section 1692f provides in relevant part:

20 A debt collector may not use unfair or unconscionable means to collect or attempt to collect  
21 any debt. Without limiting the general application of the foregoing, the following conduct is  
a violation of this section:

22 (1) The collection of any amount (including any interest, fee, charge, or expense incidental to  
23 the principal obligation) unless such amount is expressly authorized by the agreement  
creating the debt or permitted by law.

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25 <sup>5</sup> The basis for the plaintiffs' Rosenthal Act claim is not clear; however, as discussed below, the court easily resolved the claim with limited analysis.

1 The Federal Trade Commission has interpreted the FDCPA to provide that, in the absence of a  
2 controlling agreement, a debt collector may not collect any amount if either “(A) state law expressly  
3 prohibits collection of the amount or (B) the contract does not provide for collection of the amount and  
4 state law is silent.” *FTC Staff Commentary on the FDCPA*, 53 Fed. Reg. 50,097, 50,108 (Dec. 13, 1988).  
5 Though the Ninth Circuit has not addressed the issue, three federal Courts of Appeals agree with this  
6 interpretation. *See Shula v. Lawent*, 359 F.3d 489, 492-93 (7th Cir. 2004); *Pollice v. Nat’l Tax Funding*,  
7 *L.P.*, 225 F.3d 379, 407-08 (3d Cir. 2000); *Tuttle v. Equifax Check*, 190 F.3d 9, 13 (2d Cir. 1999).

8 A number of district courts have addressed situations that are analogous to the one presented  
9 here, with generally consistent results. In *Shami v. Nat’l Enter. Sys.*, No. 09-cv-722 (RRM) (VVP), 2010  
10 WL 3824151, at \*1 (E.D.N.Y. Sept. 23, 2010), the defendant-debt collector sent the plaintiff a collection  
11 letter that stated, among other things, that he had the option to pay his debt by phone or online, but that  
12 transaction fees would be charged if he did so. The plaintiff alleged this letter violated § 1692f(1)  
13 because it was an attempt to collect an amount not authorized by the parties’ contract or permitted by  
14 applicable New York law. *Id.*

15 The court, noting an apparent split in district court authority, found that the plaintiff had stated a  
16 claim under § 1692f(1) and denied the defendant’s motion to dismiss. *Id.* at \*3-4. The court noted that  
17 other courts had found similar fees to be permissible under the FDCPA because they were collected  
18 entirely by third parties. *Id.* at \*3 (discussing *Lewis v. ACB Bus. Servs., Inc.*, 911 F. Supp. 290 (S.D.  
19 Ohio 1996) and *Lee v. Main Accts, Inc.*, 125 F.3d 855 (6th Cir. 1997)). The court further noted,  
20 however, that another court had found that the plaintiff stated a claim against the defendant-debt  
21 collector under § 1692f(1) for sending the plaintiff a collection letter that offered the option of paying  
22 the debt by phone or telephone for a fee, which the court held was “incidental” to the debt. *Id.*  
23 (discussing *Longo v. Law Office of Gerald E. Moore & Assocs., P.C.*, No 04 C 5759 (N.D. Ill. Feb. 3,  
24 2005)).  
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1 The court agreed with the *Longo* court’s interpreting § 1692f(1) to prohibit “the collection of any  
2 fee in excess of the underlying debt unless authorized by prior agreement or state law,” and concluded  
3 that, at the pleading stage, it was indeterminable whether the subject transaction fees were an “attempt to  
4 pass the costs of third-party charges to Plaintiff or . . . a method of obtaining increased compensation  
5 through the impermissible collection of service charges in addition to the underlying debt.” *Id.* at \*4  
6 (emphasis in original). Subsequently, however, the court granted summary judgment to the defendant  
7 because the evidence revealed that the defendant had not collected any portion of the collection fees. *See*  
8 *Shami v. Nat’l Enterprise Sys.*, 914 F. Supp. 2d 353, 358-59 (E.D.N.Y. 2012).

9 A number of district courts have agreed with *Shami*’s analysis. For example, *Quinteros v. MBI*  
10 *Assocs., Inc.*, 999 F. Supp. 2d 434 (E.D.N.Y. 2014), is materially identical to *Shami* and explicitly  
11 followed its analysis. In that case, the plaintiff alleged the defendant-debt collector’s sending her a debt  
12 collection notice that provided a \$5.00 processing fee for any payment made over the phone violated §  
13 1692f(1). *Id.* at 435. The defendant moved to dismissing, arguing that it was neither “unfair” nor  
14 “unconscionable,” and thus not a violation of § 1692f(1), to charge debtors a processing fee when they  
15 voluntarily pay their debt over the phone. *Id.* at 438.

16 The court rejected this argument on the ground that it “cut[] against the plain language of §  
17 1692f(1).” *Id.* According to the court, § 1692f(1)’s “plain instruction [provides] that the collection of  
18 any amount incidental to the principal obligation, unless otherwise authorized by agreement between the  
19 parties or permitted by law, violated the FDCPA.” *Id.* The court reasoned “it would be anomalous to  
20 conclude ‘any amount’ does not encompass the processing fees at issue.” *Id.* at 438. The court therefore  
21 found the plaintiff had stated a claim under § 1692f(1) because the \$5.00 processing fee was  
22 “incidental” to the principal obligation and the defendant did not argue the fee was otherwise  
23 permissible under the parties’ agreement or New York law. *Id.* at 439 (citing *Shami*, 2010 WL 3824151,  
24 at \*2-4).

25 *Campbell v. MBI Assocs., Inc.*, 98 F. Supp. 3d 568 (E.D.N.Y. 2015), is materially



1 indistinguishable from *Quinteros*. As the court observed, both cases “involved the same defendant and  
2 the exact same claim raised.” *Id.* at 580. The court denied the defendant’s cross-motion for summary  
3 judgment on the plaintiff’s § 1692f(1) claim, reasoning that the subject \$5.00 processing fee was an  
4 “amount” under § 1692f(1) and, because it was undisputed the fee was neither contractually nor  
5 statutorily permissible, the defendant’s “[c]ollection of this fee . . . [was] deemed a violation of §  
6 1692f(1).” *Id.* at 582. Accordingly, the court granted the plaintiff’s cross-motion for summary  
7 judgment on her § 1692f(1) claim. *Id.* at 583.

8 In *Weast v. Rockport Fin., LLC*, 115 F. Supp. 3d 1018, 1019 (E.D. Mo. July 17, 2015), the court  
9 explicitly concurred with *Shami*, *Quinteros*, and *Campbell*. As in those cases, *Weast* concerned whether  
10 the defendant-debt collector’s charging and collecting a \$3.00 “convenience fee” when the plaintiff-  
11 debtor paid her debt violated § 1692f(1). The court, like the courts in *Shami*, *Quinteros*, and *Campbell*,  
12 denied the defendant’s motion to dismiss, finding that the plaintiff had stated a claim that the  
13 convenience fee violated § 1692f(1). *Id.* at 1021; *see also Muhammad v. PNC Bank, N.A.*, No. 2:15-cv-  
14 16190, 2016 WL 815289, at \*3 (S.D. W. Va. Feb. 29, 2016) (following *Quinteros*).

15 Another court followed the lead of these courts approximately one month ago. *See Wittman v.*  
16 *CBI, Inc.*, CV 15-105-BLG-SPW-CSO, 2016 WL 1411348 (D. Mont. Apr. 8, 2016). In that case, the  
17 court considered whether the defendant’s charging a 2.5% surcharge on any payment made by debit or  
18 credit card violated § 1692f(1) as a prohibited “incidental” fee. *Id.* at \*1. The court, following “[t]he  
19 majority of courts [that] have found that similar transaction fees are incidental to the principal  
20 obligation,” concluded that it did. *Id.* at \*4. The court noted that the only court to conclude otherwise  
21 was the Central District of California in *Flores*, 2015 WL 4254032.

22 *Flores*, similar to the cases discussed above and this one, involved whether the defendant’s  
23 charging \$5.00 transaction fee for debt payments optionally and voluntarily made by credit card violated  
24 § 1692f(1). *Id.* at \*8. The court concluded that it did not, reasoning that its  
25

1 conclusion is in line with the intentions of the statute. Section 1692f seeks to prevent unfair or  
2 unconscionable methods of collecting a debt. Plaintiff has made no argument that this practice  
3 was inherently unfair or unconscionable . . . . Discouraging debt collectors from offering the  
4 additional option for a method of payment does not further the purposes of the FDCPA, and it  
5 would seem unfair or inconvenient to many debtors to be deprived of the opportunity to pay by  
6 credit card as a result of ban on an opt-in fee to cover costs.

7 *Id.* at \*10.

8 The problem with this analysis is that it assumes courts have discretion to determine whether  
9 charging a debtor an unauthorized fee is “unfair or unconscionable.” Contrary to the *Lopez* court’s  
10 suggestion, the Court need not assess whether Santander’s alleged collection of the Speedpay fee is  
11 “unfair” or “unconscionable” because Congress has already made that determination. As the court in

12 *Quinteros* explained:

13 Regardless of the exact meaning of “unfair or unconscionable,” the FDCPA explicitly prohibits  
14 “[t]he collection of any amount (including any interest, fee, charge, or expense incidental to the  
15 principal obligation) unless such amount is expressly authorized by the agreement creating the  
16 debt or permitted by law.” 15 U.S.C § 1692f(1) (emphasis added). Therefore, it is immaterial that  
17 a five-dollar transactional fee was not among the particular, admittedly more egregious examples  
18 listed in the legislative history accompanying passage of the FDCPA. What matters is  
19 § 1692f(1)’s plain instruction that the collection of any amount incidental to the principal  
20 obligation, unless otherwise authorized by agreement between the parties or permitted by law,  
21 violates the FDCPA.

22 *Quinteros*, 999 F. Supp. 2d at 438.

23 The Court further disagrees with the *Lopez* court’s determination that the at-issue fee could not  
24 violate § 1692f(1) because it was not “incidental” to the plaintiff’s debt. 2015 WL 4254032, at \*10.

25 Whether a fee is “incidental to the principal obligation” is not dispositive. As the *Campbell* court  
observed:

By its terms, § 1692f(1) prohibits the collection of *any* amount which is not expressly authorized  
by the agreement creating the debt or permitted by law, *including* any interest, fee, charge, or  
expense incidental to the principal obligation. Accordingly, there is no need to consider whether  
the \$5.00 processing fee is “incidental to the principal obligation.” The \$5.00 is an “amount,”  
and it is undisputed that the processing fee was neither contractually authorized nor permitted by  
statute.

98 F. Supp. 3d at 582 (emphasis in original). The Court therefore need not determine whether the  
Speedpay fee is “incidental” to Plaintiff’s debt. “The only inquiry under § 1692f(1) is whether the

1 amount collected was expressly authorized by the agreement creating the debt or permitted by law.”  
2 *Allen ex rel. Martin v. LaSalle Bank, N.A.*, 629 F.3d 364, 368 (3d Cir. 2011).

3 Thus, “whether [the Speedpay] charges are permissible within the meaning of the FDCPA turns  
4 on California law” because neither party suggests there is a controlling agreement between the parties.  
5 *See Dey*, 170 Cal. App. 4th at 727 (citation, quotation marks, and emphasis omitted); *see also Riding v.*  
6 *Cach LLC*, 992 F. Supp. 2d 987, 997-98 (C.D. Cal. 2014) (“Under § 1692f(1), where parties have not  
7 expressly agreed on charges to be collected with respect to a debt, state law determines whether  
8 additional charges are permitted.”). Santander does not point to any California law that permits the fee,  
9 but argues an opinion of the California Attorney General concerning credit card issuers supports its  
10 contention that the fee was permissible. *See Doc. 53-1 at 19* (citing 85 Cal. Op. Att’y Gen. 215, 2002  
11 WL 31440180 (2002)). Specifically, Santander quotes the following from the opinion to support its  
12 position:

13 Charging a fee for a special payment option that may benefit the cardholder, where *the fee is set*  
14 *forth in the credit card agreement* and the cardholder is free to choose or reject the option, would  
15 not come within the provisions of the Act or its federal counterpart which are directed at “unfair  
or deceptive” collection practices, particularly where the fee covers an additional cost incurred  
by the creditor.

16 85 Cal. Op. Att’y Gen. 215, 2002 WL 31440180, at \*4 (emphasis added). Santander curiously omits  
17 from its brief the italicized portion. *See Doc. 53-1 at 10*. The opinion notes that because “a creditor is  
18 prohibited by federal law from charging a fee that is not ‘expressly authorized by the agreement creating  
19 the debt or permitted by law’ . . . [c]harging a fee that is *expressly authorized by the credit card*  
20 *agreement* would be in compliance with the federal law and therefore permissible under [the Rosenthal  
21 Act].” *Id.* at \*3 (quoting § 1692f(1) (emphasis added)). The opinion concludes that “[a] financial  
22 institution that issues credit cards may charge a cardholder a service fee . . . *if charging the fee is*  
23 *authorized in the credit card agreement.*” *Id.* at \*4 (emphasis added). Simply put, the opinion provides  
24 no support for Santander’s position that the Speedpay fee was permissible under California law. If  
25 anything, the opinion directly undermines Santander’s position.

1 At this stage of the litigation, the Court must assume the truth of Plaintiff's allegations.  
2 Following the lead of the overwhelming majority of other courts, the Court finds that Plaintiff has  
3 plausibly alleged Santander's collecting a portion of the Speedpay fee violated § 1692f(1). However, the  
4 Court agrees with Plaintiff that, like in *Shami*, if it turns out Santander did not collect any portion of the  
5 Speedpay fee, her § 1692f(1) claim fails. *See* Doc. 56 at 9-10; *Wittman*, 2016 WL 1411348, at \*4  
6 (“[M]any of the courts that found similar fees were incidental to the principal obligation did note that the  
7 permissibility of the fee under the FDCPA ultimately turns on whether or not the debt collector retains  
8 any portion of the fee.”). The Court expects Plaintiff will honor that representation to Santander and the  
9 Court.

10 **V. CONCLUSION AND ORDER**

11 For the foregoing reasons, Santander's motion for judgment on the pleadings is DENIED.

12  
13 IT IS SO ORDERED.

14 Dated: May 9, 2016

15 /s/ Lawrence J. O'Neill  
16 UNITED STATES CHIEF DISTRICT JUDGE  
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